



9 REASONS MORE BUSINESSES ARE CHOOSING FOXIT ESIGN FOR SALESFORCE® FOR THEIR DOCUMENT SIGNING NEEDS



WHITE PAPER

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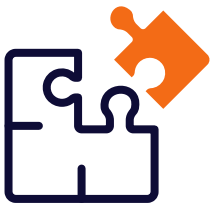
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INTRODUCTION

As businesses of all sizes and in all industries seek out ways to better streamline their operations, getting documents signed quickly and securely is vital. Salesforce® users have recently discovered the power of using an electronic signature solution like Foxit eSign – a powerful yet user-friendly eSign platform that enables customers to sign documents like contracts and agreements quickly and accurately without ever having to leave the Salesforce® environment. In this whitepaper, we'll discuss 9 reasons why more businesses around the globe are utilizing Foxit eSign for Salesforce® to complete documents faster and more efficiently than ever before.



IMPROVED SEAMLESS INTEGRATION

Foxit eSign is designed to seamlessly integrate with Salesforce®, making it easy for businesses of all sizes to start using electronic signatures without having to make any changes to their existing Salesforce® setup. Simply download from the App Exchange and get started with eSigning in minutes.



INCREASED WORKFLOW EFFICIENCY

Foxit eSign for Salesforce® helps businesses increase their efficiency by allowing them to electronically create, send, sign, track, and receive invoices, quotes, and other documents without ever leaving the app. No more printing, mailing, faxing, signing, or scanning required – saving hours of work. Receive completed documents directly back to Salesforce® and continue with processes without missing a beat.



ENHANCED PRODUCTIVITY

Merge data from Salesforce objects like Leads, Opportunity, Custom Objects, and more into quotes, agreements, invoices, contracts, and other document types with a few clicks. Plus, envelope statuses can be monitored throughout the entire process of signing and document completion with full tracking capability – meaning leads are converted quickly and deals are closed faster than ever before. Salesforce® data can also be easily populated into tables with ease for quick and accurate formatting.



BETTER CUSTOMER SATISFACTION

By eliminating the need for paperwork to be mailed or requiring customers to come down to the office to sign, businesses can improve customer satisfaction by allowing them to sign when and where they want at their convenience. Not only does the implementation of Foxit eSign save time and effort for everyone involved, but it improves relationships with potential leads and current customers.



INCREASED AND CONSISTENT COMPLIANCE

Foxit eSign is ESIGN, UETA, and eIDAS compliant, ensuring all signatures are legally binding. Additionally, businesses can more easily comply with industry regulations since Foxit eSign is compliant with HIPAA, FINRA, 21 CFR Part 11, FERPA, and more.



ACCESS FROM ANYWHERE

Because Foxit eSign for Salesforce® can be accessed from anywhere and on practically any device, businesses and clients can manage and complete signing processes in a more convenient manner – meaning employees or clients who work remotely, or travel frequently won't bottleneck processes due to unavailability.



REDUCED ENVIRONMENTAL IMPACT

By eliminating the need for printed documents, reducing mailing requirements, and not requiring in-person meetings, Foxit eSign for Salesforce® helps businesses not only reduce paper waste but also greenhouse gas emissions through less travel.



MORE RELIABLE SECURITY

Foxit eSign's secure encryption technology provides increased security and compliance with industry standards such as HIPAA, eIDAS, ESIGN, UETAS, and more so that all confidential customer data remains safe, secure, and compliant at all times when being processed through Salesforce systems or third-party platforms like Foxit eSign's secure server environment. Plus, with KBA, MFA, and QES authentication options, users can ensure more accurate and reliable identity verification.



AFFORDABLE AND MORE COST-EFFICIENT PRICING

With Foxit eSign for Salesforce®, businesses can choose from a variety of affordable pricing plans to fit their budget needs, meaning more budget is freed up for other goals and plans. Additionally, no long-term commitment is required, allowing businesses greater flexibility in the products they use.