



How **Protector Forsikring** **ASA** Optimized Document Workflows and Cut Costs with **Foxit**

A scalable, cost-effective alternative that
meets the demands of modern insurers







PROTECTOR
forsikring

Executive Summary

Protector Forsikring ASA, a leading insurance provider serving medium to large businesses and the public sector across the **Nordic region and the UK**, needed a **cost-effective, reliable, and scalable PDF editing solution** to support critical business functions. With employees in **Finance, HR, Claims Handling, and IT** relying on PDF workflows daily, the company sought a **practical alternative to Adobe Acrobat**—one that could deliver the same functionality without the high licensing costs.

Enter **Foxit PDF Editor**. Since its adoption, **Protector Forsikring ASA has experienced seamless integration, rapid user adoption, and enhanced workflow efficiency—all while significantly reducing costs**. IT teams found deployment straightforward, thanks to **easy integration with Microsoft Intune**, and employees quickly embraced the software with **zero complaints or disruption to operations**.

Key benefits achieved with Foxit PDF Editor:

-  **Cost Savings** – A more affordable alternative to Adobe, helping manage licenses across a large user base.
-  **Seamless Deployment & Management** – Easy rollout through Microsoft Intune with minimal IT overhead.
-  **Enterprise-Ready Flexibility** – Two devices per license, ensuring accessibility across various workflows.
-  **Reliable Performance** – A tool that “does exactly what it says on the tin,” according to Protector’s IT Support Lead, Neil Freeman.
-  **Strong Vendor Support** – Dedicated Foxit Key Account Manager providing ongoing assistance.

By choosing **Foxit PDF Editor**, **Protector Forsikring ASA** successfully streamlined document management across departments, empowering employees with a powerful, easy-to-use tool—all while maintaining cost efficiency and IT simplicity.



About Protector Forsikring ASA

Protector Forsikring ASA is a **specialist insurance provider** serving **medium to large enterprises and public sector organizations** across the **Nordic region and the United Kingdom**. Positioned as a **challenger in the industry**, the company differentiates itself through competitive pricing, strong customer relationships, and a commitment to innovation.

Founded on the values of credible, innovative, bold & committed. **Protector strives to deliver efficient, reliable, and secure insurance solutions** that meet the complex needs of its diverse client base.

A Commitment to Operational Excellence

With a strong focus on **process automation and IT-driven efficiency**, Protector Forsikring ASA ensures that its employees have access to the best tools for managing insurance policies, claims, and customer interactions. As part of this commitment, the company continuously evaluates its technology stack to **optimize workflows, enhance security, and reduce costs**—a key reason behind its adoption of **Foxit PDF Editor** as a business-critical tool.

The IT team, led by **Neil Freeman, IT Support Lead**, plays a pivotal role in equipping users across **Finance, HR, Claims Handling, and IT** with solutions that enhance productivity while maintaining compliance and security. Ensuring seamless document workflows is a major priority—one that Foxit PDF Editor helps achieve efficiently.



The Challenge:

Why Protector Forsikring ASA Sought an Alternative PDF Solution

As an insurance provider operating across multiple regions, **Protector Forsikring ASA** relies heavily on **PDF documents** for critical business functions. From processing claims and managing HR paperwork to handling financial reports and IT documentation, PDFs are an essential part of daily operations.

However, managing a **cost-effective and scalable** PDF solution across the company's departments posed a challenge. **Adobe Acrobat** had been the industry default for years, but its **high licensing costs** made it an **unsustainable option** for a company with a **growing workforce**. Protector needed a **reliable, user-friendly, and budget-conscious alternative** that could:

- ✓ **Support Finance, HR, Claims Handling, and IT** teams without disruption.
- ✓ **Ensure easy adoption** among employees with minimal training.
- ✓ **Reduce costs** while maintaining the necessary editing and document management capabilities.
- ✓ **Offer seamless deployment and management** within the existing IT infrastructure.

By the time **Neil Freeman, IT Support Lead**, joined the company, **Foxit PDF Editor was already in place**. His task was to oversee its ongoing management and ensure it continued to meet the needs of Protector's diverse user base. The initial feedback from employees was clear: **Foxit was easy to use, required no steep learning curve, and got the job done—without the high price tag**.

With cost savings, simplicity, and efficiency as top priorities, Foxit PDF Editor quickly became the go-to tool for document management at Protector Forsikring ASA.

The Solution:

Why Foxit PDF Editor Stood Out

When evaluating PDF editing solutions, **Protector Forsikring ASA** needed a tool that could provide the same essential functionalities as Adobe Acrobat—but at a more sustainable cost. **Foxit PDF Editor** quickly proved to be the ideal choice, offering a balance of **affordability, ease of use, and seamless IT management**.

Key Reasons Protector Chose **Foxit PDF Editor**

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Cost-Effective Without Compromise
 Foxit delivered the necessary **PDF editing, annotation, and document management** features at a fraction of Adobe's price, allowing the company to scale its usage efficiently across multiple departments.
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Seamless Employee Adoption
 Employees across **Finance, HR, Claims Handling, and IT** quickly adapted to Foxit with **no major complaints or learning hurdles**, making the transition smooth.
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Hassle-Free IT Deployment
 The IT team found **Foxit easy to integrate** into their existing infrastructure. Deployment was as simple as rolling it out through **Microsoft Intune**, making it effortless to manage company-wide.
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Flexible Licensing for Enterprise Use
 Foxit's **two-machines-per-license model** provided greater flexibility, allowing users to work seamlessly across devices while keeping costs low.
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Reliable and Low-Maintenance
 Foxit proved to be a **"set it and forget it"** solution—employees used it without issue, reducing the IT team's support burden.
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Strong Vendor Support
 Protector benefited from **ongoing support from a dedicated Foxit Key Account Manager**, ensuring smooth operations and quick resolution of any questions.

A Solution That Just Works

According to **Neil Freeman, IT Support Lead**, Foxit PDF Editor was a **natural fit** for Protector's needs:

"We have had no complaints about Foxit PDF Editor. People here at Protector are quick to adapt to new products, and Foxit does exactly what it says on the tin. It's cost-effective and works perfectly for our teams."

With a **strong value proposition, effortless deployment, and enterprise-level functionality**, Foxit PDF Editor became an integral part of **Protector Forsikring ASA's** document management strategy.

The Outcome: How Foxit Improved Workflows at Protector Forsikring ASA

Since adopting **Foxit PDF Editor**, **Protector Forsikring ASA** has experienced **seamless PDF workflows, cost savings, and a hassle-free user experience**. The software has integrated smoothly into the company's daily operations, supporting teams across **Finance, HR, Claims Handling, and IT** without disruption.

Key Benefits Achieved

-  **Zero Complaints, High Adoption**
 Employees embraced **Foxit PDF Editor** with **no resistance or training difficulties**, making it a smooth transition for the entire company.
-  **Efficient Deployment & Management**
 IT teams easily deployed Foxit using **Microsoft Intune**, ensuring fast implementation with minimal support requirements.
-  **Enterprise-Ready Licensing Flexibility**
 Foxit's **two-machines-per-license model** provided increased flexibility, allowing employees to work across multiple devices while keeping costs under control.
-  **Reduced IT Burden**
 With Foxit, there were **no recurring technical issues or user frustrations**, freeing up IT resources for more strategic initiatives.
-  **Significant Cost Savings**
 While Neil Freeman didn't have direct insight into the financials, he knew that **Foxit was far more affordable than Adobe Acrobat**, making it the **smarter choice for large-scale deployment**.

A Reliable, Cost-Effective, and Scalable Solution

"Foxit PDF Editor does exactly what it says on the tin. It's reliable, cost-effective, and easy to deploy. Our users have had no issues adopting it, and it just works."

— Neil Freeman, IT Support Lead, Protector Forsikring ASA

By switching to **Foxit PDF Editor**, **Protector Forsikring ASA** has successfully **optimized document workflows, improved IT efficiency, and reduced software costs**, making it an ideal solution for **insurance companies looking to streamline operations without sacrificing quality**.

Conclusion: The Business Impact of Foxit PDF Editor

For **Protector Forsikring ASA**, finding a **cost-effective, scalable, and easy-to-manage** PDF solution was a critical priority. With **Foxit PDF Editor**, the company has successfully:

- ✓ **Empowered employees across multiple departments** (Finance, HR, Claims, and IT) with an intuitive and reliable tool.
- ✓ **Reduced licensing costs** while maintaining all essential PDF editing capabilities.
- ✓ **Streamlined IT operations** by deploying Foxit effortlessly via Microsoft Intune.
- ✓ **Experienced zero user complaints**, reinforcing the software's ease of use and reliability.

For **CIOs and IT leaders in the insurance industry**, this case study highlights how **Foxit PDF Editor** provides a practical alternative to expensive legacy solutions, delivering seamless integration, strong performance, and significant cost savings.

Future-Proof Your Insurance Workflows with Foxit

Protector Forsikring ASA successfully streamlined its document management with **Foxit PDF Editor**—delivering cost savings, IT efficiency, and a seamless user experience. Now, your organization can do the same.

Foxit provides **enterprise-grade PDF and eSignature solutions** that help insurance companies reduce costs, improve productivity, and ensure compliance. Whether you need **Foxit PDF Editor** for document management or **Foxit eSign** for secure digital transactions, Foxit solutions are trusted by businesses worldwide.

- ✓ **Get Foxit solutions from your preferred software reseller or purchase directly from Foxit.**
- ✓ **Request a customized quote** for your organization via the **Volume License Request form**:
<https://www.foxit.com/products/volume.html>
- ✓ **Learn more about how Foxit supports the insurance industry** with tailored solutions:
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Ready to optimize your document workflows? Get started with Foxit today.





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