



From the Ground Up:
How a Leading *European Homebuilder*
Improved Their Operations with
Foxit PDF Editor



CASE STUDY


How a Leading European Homebuilder Improved Their Operations with Foxit PDF Editor

A leading UK-based housebuilding organization is one customer that's benefitted from Foxit's solutions. They were involved in multiple engineering and construction workflows. While some of their tools were essential for achieving specific objectives, others were left underutilized and offered limited data on user utilization. This led to excessive IT overheads and a lack of insight into their processes, especially for their existing PDF editing software – until they turned to Foxit for help.

Foxit PDF Editor's intuitive admin console provides valuable insights into software usage and key metrics. This allowed the organization to reassign underutilized licenses to reduce unnecessary licensing costs and streamline operations. The result was significant IT cost savings and more efficient management of both workflows and software licenses.



Homebuilders Across the UK



As a prominent housebuilding organization in the UK, our client handles many engineering and construction workflows daily. Some of their tools are mission-critical for achieving their day-to-day operations, while others are used for more nuanced processes or projects.

Having so many tools resulted in some of their software solutions being underutilized. And because some of their tools offered little data regarding user access, the company was left unsure how to best streamline their IT environment.

Therefore, they sought a solution that could provide insights into software usage, allowing them to optimize license allocation and reduce IT costs. In short, they needed a cost-effective PDF editing solution that could help them improve their software management.

Too Many Licenses, Not Enough Data



Company leaders knew that many of their software solutions were underutilized, but the lack of user access data left them unsure of how to respond. They could not optimize their licenses without visibility into their software usage, causing them to spend more than necessary on some tools. The result was wasted resources, higher costs, a bloated IT environment, and inefficient workflows that dampened employee efficiency.

The poor visibility proved especially problematic for the company's current PDF editing software, as they had little knowledge of how employees were operating their documents. Their existing solution provided scarce insights on employee tasks such as creating, editing, saving, or sharing PDFs, which created concerns surrounding productivity, communication, compliance, and security – and, ultimately, profitability.

Construction and PDF Management



The problem our client faced is very common for organizations in their particular sector. Companies often struggle with managing the cost and utilization of software tools in the engineering and construction industries. Software utilization has become essential for everything from hands-on labor to project management, impacting a wide range of processes, including:



Inspection

Software utilization is essential for safety management and inspection. **53% of large general contractors** use some form of software to manage safety and/or inspections on at least half their projects, and failure to do it correctly could result in costly compliance or safety violations – and even loss of life.



Knowledge Management

The engineering and construction sectors depend on access to the right knowledge at the right time. **28% of UK construction businesses** report that lack of information on site is the largest problem affecting their efficiency. Using the proper PDF editing tool is particularly critical for solving this problem, as the right software can help employees store and share the information they need to complete their tasks.



Productivity

45% of construction professionals claim to have wasted more time than anticipated on unproductive tasks. This is in part due to the need for better knowledge management processes, which PDF editing solutions can provide.

Another key consideration driving the need for better PDF management tools within the engineering and construction sectors is the direction the industry will take in the future. As companies increasingly prioritize cost efficiency, the need for tools that provide transparency into software utilization will continue to grow.

Such tools will help organizations optimize their license allocation and reduce IT overhead by eliminating underutilized licenses, all while elevating their productivity and improving operations onsite. This optimization is impossible without insights into software utilization, so solutions that provide this information, such as Foxit PDF Editor with its admin console, will play a more critical role.

The Foxit Solution

In an effort to gain some clarity on how best to configure their software licenses, the company reached out to their IT solutions provider. The company’s current PDF editing solution provided no data regarding user utilization, so the IT solutions provider recommended the Foxit PDF Editor. They represented multiple vendors and were familiar with Foxit’s suite of PDF editing solutions, so the solutions provider knew that Foxit’s admin console would allow our client to monitor their software license utilization.

The client agreed to try their IT solutions provider’s recommendation, and the results didn’t disappoint. They procured a number of Foxit Editor licenses and signed up for a trial of our services. Here’s what they discovered:

Greater flexibility: The Foxit admin console clearly displayed that users were no longer utilizing their software licenses and promptly alerted the client’s admin of the data. This enabled the admin to assign the license to a different user or remove it entirely.

Easy implementation: Not only is the Foxit PDF Editor easy for new users to learn, but our training team also provides tailored support to ensure that every workflow functions as planned.

Greater productivity: With fewer tools to manage and so many capabilities to empower them, our client’s employees finally had what they needed to manage documents, gain access to knowledge, and ultimately become more productive.

By the end of the trial, our client was so impressed with the Foxit PDF Editor’s functionalities and the data within the admin console that they moved away from their previous solution. They also found that Foxit was a more cost-effective solution than their previous product – just one more way that they cut down their costs.





Foxit PDF Editor: Building a Better IT Environment



The engineering and construction industries can involve as many IT tools to manage as a builder’s physical tools. Employees rely on some of these tools daily, while others require less utilization. By adopting Foxit PDF Editor, our client gained clearer visibility over their software license utilization, letting them achieve their goals of reducing their IT overhead while streamlining the rest of their processes.

Our client has already leveraged Foxit PDF Editor’s intuitive admin console to manage their stack more efficiently. They were especially pleased with Foxit’s comprehensive array of PDF management features and benefitted from our support when other teams would have been unavailable during the holiday season. They, therefore, plan to expand their use of our system even more in the future.

We look forward to helping our client build a better tomorrow by simplifying their PDF processes. If you’d like to see how Foxit can help your organization reduce IT costs and optimize software utilization, contact us and [start a free trial today.](#)



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