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Case Study:

How **DGDA** moves faster and more agilely with the help of Foxit PDF Editor

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The Diriyah Gate Development Authority, or DGDA, needed an affordable and powerful PDF editing tool to expedite their internal processes. Orbit Middle East collaborated with the Foxit PDF Editor team to deliver a flexible English and Arabic language tool. Between the two expert teams, DGDA received extensive support that answered their every need.

About Diriyah Gate Development Authority (DGDA)



Located just northwest of the Saudi Arabian capital of Riyadh, Diriyah holds the rich history of the First Saudi State. Within Diriyah is a UNESCO World Heritage Site, At-Turaif, which was the first capital of the Saudi Dynasty and holds the original palaces of House Al Saud. The citadel has since been restored into open-air museums celebrating the Kingdom's royal, social, and cultural past.

Led by His Royal Highness, Prince Mohammed Bin Salman Bin Abdulaziz Al-Saud, Crown Prince and Prime Minister, the Diriyah Gate Development Authority supports the community in developing Diriyah into a top global destination. DGDA supports development celebrating the Najdi architecture style the area is known for while providing modern, world-class facilities and services.

Balancing preservation and progress, DGDA allocates its SAR 236 billion total development budget to help the community attract, entertain, and enrich the lives of Diriyah's residents and visitors.

dgda.gov.sa

The Problem

DGDA needed to implement a PDF solution quickly for daily operations and communications to continue effectively supporting the community.

It tasked its application and solution center with meeting this need.

Challenges faced by DGDA

With more than 2,000 employees, DGDA needs well-implemented applications and tools to make department operations seamless.

With almost every department having to read, edit, use, and process PDF documents daily, PDF editing is essential to DGDA's operations.

DGDA struggled to find a product that was easy for end users to navigate and had an adaptable Arabic interface. With the business language in the area being English but the internal operations and contractual language being Arabic, DGDA needed a tool to do both. Their applications and solutions department partnered with Orbit Middle East to explore all options.



Combining Forces for a Powerful Solution

Orbit, a trusted marketing software provider in the Middle East, introduced the DGDA team to the Foxit PDF editor. From there, the Orbit and Foxit teams provided a double-layered approach to implementing and supporting DGDA's use of the software.

Together, Orbit and Foxit possessed the valuable tools and expertise that would solve DGDA's needs.



Foxit PDF Editor: Dynamic Tools

Foxit is a dynamic desktop and mobile app PDF editor that allows businesses to create, edit, and sign PDFs anywhere. Combining significant cost savings with the same powerful tools as popular competitors, Foxit is a PDF editing tool that helps companies streamline operations while saving for future goals.

Notably, the Foxit team continues to innovate by finding new ways to integrate and iterate upon new technologies like AI. Foxit's eSign features are also known throughout the industry for their ease of implementation and use when signing documents online. These powerful tools were precisely what DGDA was looking for.





At **Orbit Middle East**, we have been dedicated to addressing the challenges faced by end users with PDF solutions. Our expertise in the market allows us to guide large organizations in understanding how Foxit can enhance their operations while minimizing their investments and maintaining cutting-edge technology standards.

With over 25 years of experience in software advisory, Orbit's team is well-equipped to position Foxit in the market, offering all the functionalities that every PDF user seeks.

Wissam Harb,
COO of Orbit Middle East

www.orbitme.net

Orbit Middle East: Expert Insights

Since the 1990s, Orbit has been a key software solutions provider in the real estate and architectural/construction/engineering sectors (AEC). They recommend, implement, and consult on custom solution systems for project management and delivery, CAD, facility and property management, document and digital asset management, construction ERP, and more.

In recent years, Foxit has become Orbit's PDF editor of choice for its affordability and flexibility. Orbit integrates Foxit into its software plans for clients to provide them with an easy-to-use PDF editor with powerful customization capabilities and the potential for scalability as businesses and their operations grow.

The Solution

DGDA saw how the Foxit PDF Editor could serve as the solution to its communication needs. They began with just 25 licenses to try the tool. Now, more than 1,000 members of the DGDA team use Foxit in their daily operations.

Combined with Orbit's expertise, Foxit's tools would help implement the necessary tools for DGDA to serve the surrounding community.

Choosing Foxit for its affordable cost and operational efficiencies

When comparing PDF editor options, Foxit rose above other alternatives for its combination of:

- Convenience of transfer from another tool
- Ease of training and day-to-day use
- Ability to plan and scale the use of the tool moving forward

Foxit was the clear choice for DGDA because it offered significant cost savings compared to competitors like Adobe Acrobat while offering comparable features.

The cost and time savings provided by switching to the tool helped the organization improve operations in the short term while planning for long-term goals.



Superior support during implementation

Orbit Middle East and the Foxit team provided a two-pronged approach to support the DGDA team. Orbit seamlessly implemented the product into the DGDA team's solutions mix, starting with just 25 software licenses and scaling to more than 1,000 licenses in smaller installments over a year.

During implementation, the Orbit team worked closely with Diriyah Gate's Technology Operations Assistant Manager, Hanan Alwajiri, and Shekha Alqhtani. They worked together to make the transfer process smooth and train team members to use Foxit to enhance daily efficiencies.

As a first, local line of support, the Orbit team addressed daily questions and concerns from the DGDA team. When technical issues or questions about the product's capabilities required deeper support, they turned to the Foxit team for clarification.

In tandem, these two levels of support ensured that the DGDA team never went without answers to their most pressing questions. This made integrating the Foxit PDF editor into their day-to-day operations frictionless.



How Foxit's flexibility supports DGDA's important mission

For Diriyah Gate Development Authority to achieve its vision of creating a heritage-focused, hospitality-driven Diriyah for all to enjoy, it needs agile operations and a robust software infrastructure that supports daily actions toward its goals. Foxit's flexible PDF editing features have helped DGDA personnel work faster and more efficiently with documents, avoiding holdups in their day-to-day work.

Overall, the implementation of Foxit has provided DGDA with:

- Increased productivity**
 Key personnel in every department have been able to access, reference, and edit PDFs more efficiently in their daily operations and communications.
- Collaborative efficiencies**
 DGDA employees are able to work side-by-side in PDFs, making live edits and comments. This has created better and faster user experiences when collaborating on documents.
- Robust Security**
 Foxit is a secure platform that protects DGDA's important documentation from cyber threats.

All in all, Foxit empowered DGDA with the tools they need to serve the community effectively and efficiently.

How DGDA plans to optimize its use of Foxit moving forward



The Diriyah Gate Development Authority plans to continue integrating Foxit's tools to continuously improve its operations. The next step is to implement Foxit's eSign features to make signing documents faster and easier across all departments. This will add to the operational efficiencies already provided by Foxit's initial implementation into DGDA.



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