Bravida Transforms Document Workflows

Why They Chose Foxit Over the Competition

Executive Summary

Bravida, a leading service and installation company in the Nordic region, needed a more efficient and cost-effective approach to managing PDFs and e-signatures. With 375 branches and a broad range of technical solutions for buildings and facilities, Bravida relies heavily on digital documents for project management, contracts, and approvals. However, their existing PDF and e-signature tools presented challenges—high costs, complex licensing, and security limitations—leading them to seek a better solution.

After conducting a proof of concept with four competing vendors, Bravida selected **Foxit** as their new provider for both **PDF editing and e-signatures**. Foxit's solutions stood out for their competitive pricing, seamless deployment, strong security features, and user-friendly interface.

By transitioning to **Foxit PDF Editor and Foxit eSign**, Bravida achieved significant cost savings, improved workflow efficiency, and enhanced security through Single Sign-On (SSO) integration. Employees found Foxit intuitive and easy to adopt, eliminating past frustrations with their previous tools. Today, Foxit plays a key role in Bravida's document management strategy, enabling smoother operations and a more productive workforce.

About Bravida

Bravida is the leading service and installation provider in the Nordic region, specializing in technical solutions that ensure buildings and facilities operate efficiently. With **375 branches** across Sweden, Norway, Denmark, and Finland, Bravida offers services spanning e**lectrical, heating and plumbing, ventilation, security, and automation**—critical for maintaining and optimizing modern infrastructure.

By combining installation services with long-term maintenance, Bravida delivers sustainable, **high-quality solutions** tailored to the needs of commercial and industrial clients. With a strong emphasis on **innovation and efficiency**, the company continuously seeks ways to enhance its operations through digital transformation. Managing a vast number of technical documents, contracts, and approvals across its many locations, Bravida relies on **secure, scalable, and cost-effective** digital tools to maintain seamless business operations.

To support its document-heavy workflows, Bravida sought a **better PDF editing and e-signature solution** that could enhance productivity, improve security, and reduce costs—leading them to Foxit.
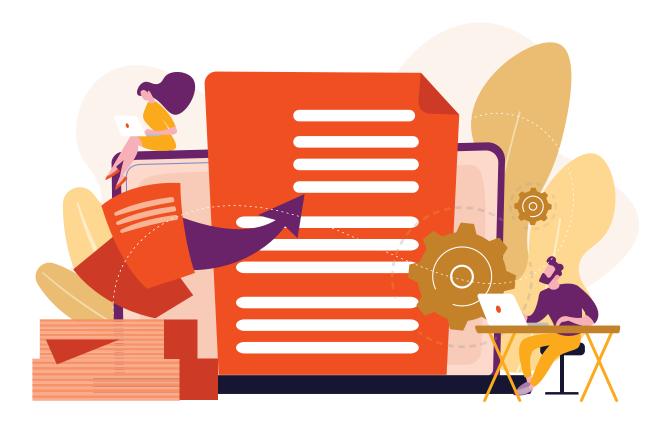
The Challenge

With operations spanning 375 branches across multiple countries, Bravida depends heavily on **digital documents for project management, contracts, compliance, and customer communications.** From engineering teams managing blueprints to administrative staff handling service agreements, PDFs and electronic signatures play a critical role in daily workflows.

However, Bravida's existing PDF editing and e-signature solutions were **becoming a barrier rather than an enabler.** The company faced several key challenge:

- **High Costs:** The licensing structure of their previous tools was expensive, limiting the number of users who could access premium features.

- **Fragmented Solutions:** Bravida was using **multiple tools for PDF editing and e-signatures**, leading to inefficiencies and unnecessary complexity.

- **Security Concerns:** Their previous solutions lacked seamless S**ingle Sign-On (SSO) integration**, making user management and security enforcement more difficult.

- **Difficult Administration:** Managing licenses across such a large organization was cumbersome, requiring significant IT oversight and manual processes.

- **User Frustrations:** Employees found their existing software less intuitive and sometimes frustrating to use, which slowed down document processing and approvals.

Bravida needed a c**ost-effective, scalable, and user-friendly alternative** that would simplify workflows, enhance security, and provide a unified experience for both **PDF editing and e-signatures**. This led them to search for a better solution—one that would address these pain points while offering a strong return on investment.

The Search for a Better Solution

Bravida knew that finding the right solution required a **comprehensive evaluation** of available options. With a clear need for a **cost-effective, scalable, and secure** alternative to their existing PDF and e-signature tools, the company conducted a **proof of concept** with four competing vendors.

During the search process, Bravida prioritized solutions that offered:

- **A unified platform** for both PDF editing and e-signatures.

- **Competitive pricing** with flexible licensing options

- **Seamless deployment** with minimal IT overhead.

- **Single Sign-On (SSO) integration** for improved security.

- **An intuitive user experience** to ensure easy adoption across teams.

Bravida's research led them to **Foxit**, a provider that stood out due to its strong reputation, positive customer reviews, and proven enterprise capabilities. As Bravida explored Foxit's solutions, it became clear that **Foxit PDF Editor and Foxit eSign** met all their key requirements.

By selecting Foxit, Bravida gained an **enterprise-ready, easy-to-use, and cost-effective solution** that would allow them to streamline their document workflows while enhancing security and user satisfaction.

The Solution: Implementing Foxit Across Bravida

After selecting **Foxit** as their preferred provider, Bravida swiftly deployed **Foxit PDF Editor and Foxit eSign** across their organization. Thanks to Foxit's **seamless implementation process**, the transition was smooth and required minimal IT intervention.

Effortless Deployment & User Adoption

Bravida's IT team found Foxit's **deployment and license management** to be significantly more streamlined than their previous solutions. Employees quickly adapted to the new software, thanks to Foxit PDF Editor's **familiar Microsoft Ribbon interface** and Foxit eSign's **intuitive digital signature workflows**. The transition was so smooth that Bravida reported **no significant user complaints**—a major improvement from their previous experience.

A Unified, Cost-Effective Solution

By consolidating their **PDF editing and e-signature needs** under Foxit, Bravida eliminated the complexity of managing multiple tools. This not only improved **workflow efficiency** but also **reduced licensing costs**, allowing more employees to access the tools they needed without breaking the budget.

Enhanced Security with Single Sign-On (SSO)

Security was a top priority for Bravida, and Foxit's **SSO integration** delivered exactly what they needed. With **centralized user authentication**, Bravida was able to **enhance security, simplify user access management, and ensure compliance** across their widespread operations.

By implementing Foxit, Bravida gained a **scalable, secure, and cost-effective document solution** that improved productivity while reducing IT and administrative overhead.

Results & Benefits

Since transitioning to **Foxit PDF Editor and Foxit eSign**, Bravida has experienced **significant improvements in efficiency, cost savings, security, and user satisfaction.** The move to Foxit has not only streamlined document workflows but has also provided a **more scalable and user-friendly** solution for the company's growing needs.

Increased Operational Efficiency

With Foxit's **intuitive tools and seamless integration**, Bravida has optimized how documents are edited, shared, and signed. Employees now complete approvals and contract signings **faster and with fewer manual steps**, improving overall productivity across departments.

Significant Cost Savings

By eliminating multiple PDF and e-signature tools, Bravida has **reduced licensing costs while expanding access** to more employees. The company now enjoys a **cost-effective, enterprise-grade** solution without the premium price tag of its previous providers.

Improved User Experience

Bravida employees found the transition to Foxit to be **smooth and intuitive, with no significant user complaints** post-implementation. The **familiar Microsoft Ribbon interface** in Foxit PDF Editor and the streamlined workflow of Foxit eSign made it easy for teams to adopt the new tools with minimal training.

Enhanced Security & Compliance

With **Single Sign-On (SSO) integration**, Bravida strengthened security while simplifying user access management. This has helped IT teams enforce compliance more efficiently while reducing administrative overhead.

Simplified IT & License Management

Foxit's **centralized license management and deployment tools** have made it easier for Bravida's IT team to distribute software, monitor usage, and scale as needed. Unlike their previous solutions, Foxit requires **minimal IT oversight**, freeing up resources for other priorities.

With these benefits, Foxit has become an **integral part of Bravida's digital workflow strategy**, enabling smoother operations and greater flexibility for the future.

Conclusion & Future Outlook

By transitioning to **Foxit PDF Editor and Foxit eSign**, Bravida has **streamlined its document management processes, improved security, and reduced costs**, all while ensuring a smooth and intuitive experience for its employees. The switch to Foxit has eliminated the inefficiencies of fragmented tools, replacing them with a **unified, scalable, and cost-effective** solution that meets the needs of a large, multi-branch organization.

Looking ahead, Bravida sees **Foxit as a long-term partner** in its digital transformation journey. As the company continues to grow and expand its services, Foxit's **scalability and enterprise-ready features** will support Bravida's evolving document workflow needs. With a **trusted solution in place for PDF editing and e-signatures**, Bravida is well-positioned to e**nhance operational efficiency, strengthen security, and drive greater business agility in the years to come.**

Call to Action

Bravida's success with **Foxit PDF Editor and Foxit eSign** showcases how organizations can streamline document workflows, reduce costs, and enhance security with a **scalable, enterprise-ready solution.** Whether you're looking to consolidate your PDF and e-signature tools, simplify license management, or improve operational efficiency, **Foxit offers a powerful and cost-effective alternative to legacy providers.**

Foxit's solutions are available through **most software resellers and vendors**, or directly from Foxit's website, making it easy to integrate into your organization. To learn more about how Foxit can support your business and to request a **personalized quote**, visit our **Volume License Request page**.

Start optimizing your document workflows today and do more with Foxit.